Pulse Secure®

Integration Partners' IT Department Saves Time and Resources with User-Friendly Pulse Secure BYOD Solution

Summary

Company: Integration Partners
Industry: Engineering
Challenges:

- Increased number of employees wanted to use their own personal mobile devices for work
- Needed an easy to maintain environment in which the same policy could be applied across all mobile devices
- Wanted to conserve the IT department's time and resources

Selection Criteria: Integration Partners needed a cloud-based enterprise mobility management (EMM) solution that protected company data and was user-friendly for employees.

Network Solution: Pulse Workspace
Results:

- Protected company data
- Provided a secure BYOD policy for employees
- Respected user privacy and choice, limiting IT visibility and control to the enterprise container
- Reduced help desk calls and allowed the IT department to be more efficient at other support tasks

Integration Partners, headquartered in Lexington, Massachusetts, is a leading full-service voice and data network engineering firm that services diverse industries including healthcare, education, manufacturing, financial, retail, legal, government and service providers. They specialize in Unified Communications and Secure Network Infrastructure solutions that give their clients a competitive advantage. They provide solutions that are open and scalable and offer networking services that include planning and design, testing and deployment, and monitoring and support.

As a medium-sized firm with a large number of employees demanding a BYOD alternative to company provided devices, Integration Partners was looking for a comprehensive solution that ensured company data remained safe and secure on all employee devices. At the same time, the IT department wanted the BYOD enablement solution to be easy to use for all employees so as not to create added work for the team that would thwart productivity.

Selection Criteria

When Integration Partners began evaluating various mobile container solutions to allow employees to securely utilize personal mobile devices to access enterprise applications and resources, they were looking for a cost-effective, cloud-based solution that above all else, ensured the protection of company data. With the increasing number of breaches and hacks, Integration Partners wanted to be able to limit the data attached to personal devices and to have the ability to wipe those devices that have been compromised.

In addition, the IT department needed a solution that would make their lives easier – an easy to maintain environment in which they could apply the same policies across all devices. Previously, IT was spending too much time troubleshooting mobile configuration problems. They required a user-friendly solution that would allow employees to easily and securely provision their own devices.

Solution

Integration Partners was introduced to Pulse Workspace shortly after its launch in 2014. They found the cloud-based product encrypts all data at rest while providing secure access to important enterprise applications and other vital resources. Pulse Workspace is able to wipe all corporate data from a compromised device without impacting personal information. During the research period, Integration Partners also found that Pulse Workspace is the only security solution that does not modify mobile apps with app-wrapping or require SDK use.

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Integration Partners also looked at other enterprise mobility management solutions, from large EMM vendors. According to Brett Safford, IT Manager at Integration Partners, "In the end, Pulse Workspace was the best, most cost effective solution that better tied into the architecture of our different platforms."

Safford added, "Pulse Workspace was an easy sell to executives. Not only did it meet and exceed all of our security needs, but it was easy to deploy and enabled our employees to provision their own mobile devices."

Results

By deploying Pulse Workspace, Integration Partners is able to provide a BYOD management solution to meet both employee demand and corporate security needs. The product protects company data, but also keeps employees happy and compliant, knowing that their privacy is respected and IT's visibility and control is limited to the enterprise container.

Pulse Workspace also saves the IT department time and resources by allowing employees to provision their own devices. IT simply provides a link for employees to sign-up and select access to desired office applications. This eliminates the need for IT to manually set-up each device – an invaluable feature as the organization continues to add more apps to end user devices. It also ensures correct individual settings are configured on each device and reduces the overall number of support desk calls.

"The support that Pulse Secure provides also saves my team time. They are always very professional, very responsive and resolve issues quickly," said Safford. "In short, Workspace is a solid BYOD management system that lets me forget about it and focus on projects that will further the success of Integration Partners."

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>
> **Brett Safford**
> **IT Manager, Integration Partners**

About Pulse Secure, LLC

Pulse Secure, LLC is a leading provider of access and mobile security solutions to both enterprises and service providers. Enterprises from every vertical and of all sizes utilize the company's Pulse virtual private network (VPN), network access control and mobile security products to enable end user mobility securely and seamlessly in their organizations. Pulse Secure's mission is to enable open, integrated enterprise system solutions that empower business productivity through seamless mobility.

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